

BHARAT BALANCING WEIGHTSS & CO										ANNEXURE											
APPROVED BY			DOCUMENT NO			ISSUE NO		FORMAT ISSUE DATE													
MD			BBW/TM/R/10			1		01.7.2025													
CONSOLIDATED STATEMENT OF KPIs (Apr 2025 to Mar 2026)																					
Sl.No	Organisation Objective	Measurable Objective	Department	2024-25	Target	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Remarks			
1	Management	Business Growth (Cr)	Marketing & Sales	62.00	60	6.10	5.80	6.40	7.40	5.80	7.20	7.00	7.80	8.05	7.80	8.21	8.44				
		% of Employees Training on Ethics		50.00%	12.00%	27.00%	38.00%	44.00%	44.00%	48.00%	56.00%	63.00%	63.00%	66.00%	71.00%	75.00%	78.00%	79.00%			
		Training/Employees/year (Hrs)	HR	34.00	40	4.00	7.00	12.00	16.00	16.00	22.00	16.00	18.00	24.00	18.00	20.00	25.00	26.00			
2	Press Shop	Production Schedule %	Production	99.90%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
3	PDC	Production Schedule %	Production	99.81%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
4	Internal Rejections (including new products)	Internal Rejection ppm (Section A) Overall - PDC		2533.00	2500	1894	1718	1991	1543	1318	1715	1793	1845	2345	2186	2083	2128				
		Internal Rejection ppm (Section A) Overall - PRESS SHOP	Quality	923.00	900	915	779	876	834	885	649	649	258	351	381	288	249				
		Internal Rejection ppm (Section B) - HPDC		1572.00	1500	1186	1132.00	922.00	1143.00	1093.00	1541.00	1130.00	1093.00	1410.00	1440.00	1395.00	1432.00	1544.00			
		Internal Rejection ppm (Section B) - GDC		1102.00	1000	820	844.00	825.00	719.00	805.00	831.00	831.00	547.00	1042.00	980.00	993.00	1027.00	1027.00			
		Internal Rejection ppm (Section B) - MACHINE SHOP		326.00	300	177	285.00	237.00	123.00	123.00	165.00	211.00	273.00	106.00	270.00	235.00	239.00	239.00			
5	OA	Customer End PPM - SECTION A	Marketing & Sales	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
		Customer End PPM - SECTION B		0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
		Warranty (Numbers)	Marketing & Sales	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
6	Purchase & Stores	Product Safety		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Online Calibration %	Quality	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Supplier Quality Rating %	Purchase & Stores	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		% of Supplier - Signed Code of Conducts	Purchase & Stores	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		No delay in production due to shortage of material %	Purchase & Stores	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
7	Tool	Sustainable Procurement	Purchase & Stores	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Fair Business Practices	Purchase & Stores	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Checking of Tool	Production	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Adherence to Tool Life	Production	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%			
		Accidents	HR	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
8	Safety	Incidents	HR	<5	<5	1.00	0.00	0.00	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
		Health and Safety Training to Employees	HR	24.00	28	3.00	8.00	12.00	17.00	19.00	12.00	12.00	8.00	14.00	10.00	11.00	3.00	4.00	4.00		
		Renault Nissan (PPM)		0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
9	Customer Target	Renault Nissan (Delivery)		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%			
		Toyota (PPM)	Quality	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Toyota (Delivery)		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		
		Maruti Zinc Balance Weights (Ppk)		2.02	2.05	2.20	2.40	No supply	No Supply	No Supply	2.20	2.20	2.40	2.10	2.25	2.21	2.21	2.20	2.20		
		M&M Steel Balance Weights (Ppk)		1.86	1.9	1.94	2.05	2.05	2.05	2.05	2.05	No Supply	No Supply	1.80	1.96	2.11	2.11	2.20	2.20		
10	Six sigma/Lean manufacturing	Breakdown Reduction %		0.050	1.000	0.018	0.018	0.013	0.014	0.013	0.011	0.024	0.02	0.02	0.023	0.024	0.024	0.024			
		MTBF	Maintenance	2000 hours	2000 hours	2640 hours	2639.9 hours	2999.6 hours	3985.1 hours	3985.1 hours	3986.14 hours	2745.16 hours	2472.5 hours	2145.52 hours	2542 hours	2315 hours	2349 hours	2349 hours			
		MTTR		1.0 hours	1 hours	0.5 hours	0.52 hours	0.38 hours	0.56 hours	0.56 hours	0.53 hours	0.47 hours	0.36 hours	0.69 hours	0.55 hours	0.49 hours	0.58 hours	0.62 hours			
		Checking of Tool	Production	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		
		Adherence to Tool Life	Production	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		
11	Maintenance & Tooling	%age	Purchase & Stores	83.00%	85.00%	NA	NA	85.00%	92.00%	90.00%	89.00%	92.00%	90.00%	88.00%	86.00%	86.00%	85.00%	85.00%			
		No. of awareness Program to be conducted to upgrade society	Env	2.00	8	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00		
		Training Program on Energy Conservation/ GHG Emissions	Env	45.00	50	4.00	7.00	9.00	12.00	14.00	16.00	16.00	12.00	8.00	4.00	7.00	5.00	5.00	5.00		
12	Supplier Assessment	Timeline Adherence %	R&D	0.00	>90%	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP		
		1st Time Sample Approval %	R&D	0.00	>90%	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP	No NP		
		Anti Corruption / Bribery complaint	Env	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Number of Information Security/Breach	Env	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Training on ESG	Env	14.00	20.00	4.00	7.00	10.00	12.00	12.00	16.00	16.00	16.00	18.00	18.00	20.00	20.00	21.00	21.00		
13	Environment	Energy consumption per unit of production (kWh/Ton)	Env	1400.00	<1350	1229.18	1267.52	1321.96	1532.44	1453.55	1402.27	1250.47	1370.98	1468.62	1040.98	1085.10	1193.09	1193.09			
		GHG emissions (CO2e tons/year)	Env	370.00	320.00																
		Percentage of renewable energy used (Energy Use and GHG Emissions)	Env	80%	100%	78%	80%	55%	75%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		
		Water consumption per unit of production (liters/Ton)	Env	900.00	<850	690.80	705.10	685.30	700.70	685.30	685.30	690.80	762.30	732.60	765.70	767.60	784.20	784.20	784.20		
		Number of initiatives for reuse and resource recovery - Circular economy	Env	0.00	5.00	0.00	0.00	0.00	1.00	1.00	1.00	1.00	0.00	0.00	0.00	1.00	1.00	1.00	1.00		
14	NPD	Percentage of hazardous chemicals properly labeled and stored - Chemical Substances	Env	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		
		Number of initiatives for reuse and resource recovery - Circular economy	Env	0.00	3.00	0.00	0.00	1.00	1.00	1.00	1.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00		
		restoration and conservation - Biodiversity	Env	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Fraud/Misbehaviour/Money Laundering / Activities against Management	Env	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
15	ESG																				
Approved By																					

*note: we have considered all the new parts and new machines while fixing targets for KPI (highlighted in yellow)

QUALITY
REPRODUCTION

PURCHASE & STORES

MAINTENANCE
NPD

A hand-drawn diagram showing a coiled spring with a weight hanging from its bottom. The weight is labeled 'GM'.

MP